A6375-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

October, 1984

Manufacturers shipped 27,447 mobile/manufactured homes to retail sales locations and permanent sites during October, 1984. This was up 3% from the 26,712 homes shipped in October, 1983.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.

For further information, call (703) 979-6620

MOBILE/MANUFACTURED HOME PRODUCTION

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	18,109	19,981	+10%	JANUARY	18,109	19,981	+10%
FEBRUARY	19,683	22,158	+13%	JAN-FEB	37,792	42,139	+12%
MARCH	25,411	25,502	+0%	JAN-MAR	63,203	67,641	+7%
APRIL	25,128	25,793	+3%	JAN-APR	88,331	93,434	+6%
MAY	26,780	28,934	+8%	JAN-MAY	115,111	122,368	+6%
JUNE	29,536	27,743	-6%	JAN-JUNE	144,647	150,111	+4%
JULY	23,348	24,519	+5%	JAN-JULY	167,995	174,630	+4%
AUGUST	30,110	29,977	+0%	JAN-AUG	198,105	204,607	+3%
SEPTEMBER	28,044	24,346	-13%	JAN-SEPT	226,149	228,953	+1%
OCTOBER	26,839	27,652	+3%	JAN-OCT	252,988	256,605	+1%
NOVEMBER	23,505			JAN-NOV	276,493		
DECEMBER	18,710			JAN-DEC	295,203		

ESTIMATED MOBILE/MANUFACTURED HOME SHIPMENTS*

	EACH MONTH				CUMULATIVE FOR YEAR		
	1983	1984	% CHANGE		1983	1984	% CHANGE
JANUARY	17,783	19,790	+11%	JANUARY	17,783	19,790	+11%
FEBRUARY	19,721	22,199	+13%	JAN-FEB	37,504	41,989	+12%
MARCH	25,580	25,585	+0%	JAN-MAR	63,084	67,574	+7%
APRIL	25,166	26,041	+3%	JAN-APR	88,250	93,615	+6%
MAY	26,951	28,943	+7%	JAN-MAY	115,201	122,558	+6%
JUNE	29,484	27,727	-6%	JAN-JUNE	144,685	150,285	+4%
JULY	23,454	24,510	+5%	JAN-JULY	168,139	174,795	+4%
AUGUST	29,945	29,846	+0%	JAN-AUG	198,084	204,641	+3%
SEPTEMBER	27,979	24,429	-13%	JAN-SEPT	226,063	229,070	+1%
OCTOBER	26,712	27,447	+3%	JAN-OCT	252,775	256,517	+1%
NOVEMBER	23,533			JAN-NOV	276,308		
DECEMBER	18,771			JAN-DEC	295,079		

*ESTIMATED MONTHLY SHIPMENT FIGURES ARE COMPUTED BY MHI FROM NCSBCS DATA. IN MAKING THE COMPUTATION, IT IS ASSUMED THAT ALL MONTH-END DESTINATION PENDING ITEMS REPRESENT FINISHED HOME INVENTORY AND THAT ALL INVENTORY IS SHIPPED DURING THE FOLLOWING MONTH.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1983	1984		1983	1984
JANUARY	5.2%	4.6%	JANUARY	937	926
FEBRUARY	4.6%	4.0%	FEBRUARY	899	885
MARCH	2.9%	3.1%	MARCH	730	802
APRIL	2.8%	2.1%	APRIL	692	554
MAY	1.9%	1.9%	MAY	521	545
JUNE	1.9%	2.0%	JUNE	573	561
JULY	2.0%	2.3%	JULY	467	570
AUGUST	2.1%	2.3%	AUGUST	632	701
SEPTEMBER	2.5%	2.5%	SEPTEMBER	697	618
OCTOBER	3.1%	3.0%	OCTOBER	824	823
NOVEMBER	3.4%		NOVEMBER	796	
DECEMBER	3.9%		DECEMBER	735	

MOBILE/MANUFACTURED HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,311	1,362	+4%	11,424	12,855	+13%
CONNECTICUT	0	0	0%	0	0	0%
MAINE *	*	*	---	*	*	---
MASSACHUSETTS	0	0	0%	0	0	0%
NEW HAMPSHIRE *	*	*	---	*	*	---
NEW JERSEY	0	0	0%	0	0	0%
NEW YORK *	*	*	---	*	*	---
PENNSYLVANIA	1,311	1,362	+4%	11,424	12,855	+13%
RHODE ISLAND	0	0	0%	0	0	0%
VERMONT *	*	*	---	*	*	---
EAST NORTH CENTRAL	2,941	2,898	-1%	29,170	27,725	-5%
ILLINOIS *	*	*	---	*	*	---
INDIANA	2,296	2,331	+2%	22,836	21,598	-5%
MICHIGAN *	*	*	---	*	*	---
OHIO	348	323	-7%	2,373	3,193	+11%
WISCONSIN	297	244	-18%	3,461	2,934	-15%
WEST NORTH CENTRAL	1,303	1,235	-5%	13,538	11,564	-15%
IOWA *	*	*	---	*	*	---
KANSAS	585	509	-13%	6,603	4,735	-28%
MINNESOTA	270	255	-6%	2,466	2,529	+3%
MISSOURI	124	143	+15%	1,276	1,293	+1%
NEBRASKA	324	328	+1%	3,193	3,007	-6%
NORTH DAKOTA	0	0	0%	0	0	0%
SOUTH DAKOTA *	*	*	---	*	*	---
SOUTH ATLANTIC	9,044	10,153	+12%	81,464	89,890	+10%
DELAWARE	0	0	0%	0	0	0%
FLORIDA	2,261	2,340	+3%	20,310	19,635	-3%
GEORGIA	3,789	4,634	+22%	35,534	41,595	+17%
MARYLAND *	*	*	---	*	*	---
NORTH CAROLINA	2,469	2,808	+14%	21,135	24,111	+14%
SOUTH CAROLINA *	*	*	---	*	*	---
VIRGINIA	525	371	-29%	4,485	4,549	+1%
WEST VIRGINIA	0	0	0%	0	0	0%
SOUTH CENTRAL	8,383	8,607	+3%	81,980	80,582	-2%
ALABAMA	2,358	2,360	+0%	21,719	20,414	-6%
ARKANSAS	270	197	-27%	3,078	2,506	-19%
KENTUCKY *	*	*	---	*	*	---
LOUISIANA	315	216	-31%	3,158	2,738	-13%
MISSISSIPPI	774	748	-3%	7,078	7,766	+10%
OKLAHOMA	64	88	+38%	938	787	-16%
TENNESSEE	983	1,180	+20%	8,983	10,353	+15%
TEXAS	3,619	3,818	+5%	37,026	36,018	-3%

MOBILE/MANUFACTURED HOME PRODUCTION

	OCTOBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
MOUNTAIN	1,223	1,018	-17%	11,298	10,566	-6%
ARIZONA	581	480	-17%	5,763	5,145	-11%
COLORADO	128	103	-20%	1,374	958	-30%
IDAHO	514	435	-15%	4,161	4,463	+7%
MONTANA *	*	*	---	*	*	---
NEVADA	0	0	0%	0	0	0%
NEW MEXICO	0	0	0%	0	0	0%
UTAH *	*	*	---	*	*	---
WYOMING *	*	*	---	*	*	---
PACIFIC	2,075	1,792	-14%	18,862	18,215	-3%
CALIFORNIA	1,273	1,100	-14%	11,423	11,025	-3%
OREGON	667	567	-15%	6,051	6,017	-1%
WASHINGTON	135	125	-7%	1,388	1,173	-15%
ALASKA *	*	*	---	*	*	---
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	559	587	+5%	5,252	5,208	-1%
TOTAL PRODUCTION	26,839	27,652	+3%	252,988	256,605	+1%

*THESE STATES HAVE LESS THAN THREE MANUFACTURERS, FIGURES ARE AGGREGATED ON FIRST LINE ABOVE TOTALS TO PROTECT PROPRIETARY INFORMATION.

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
NORTHEAST	1,717	1,823	+6%	14,812	16,483	+11%
CONNECTICUT	29	41	+41%	228	321	+41%
MAINE	130	125	-4%	1,114	1,301	+17%
MASSACHUSETTS	75	86	+15%	620	671	+8%
NEW HAMPSHIRE	105	140	+33%	875	1,087	+24%
NEW JERSEY	80	79	-1%	536	564	+5%
NEW YORK	548	678	+24%	4,941	5,993	+21%
PENNSYLVANIA	690	597	-13%	5,908	5,857	-1%
RHODE ISLAND	22	14	-36%	145	127	-12%
VERMONT	38	63	+66%	445	562	+26%

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER			YEAR-TO-DATE		
	1983	1984	% CHANGE	1983	1984	% CHANGE
EAST NORTH CENTRAL	2,064	2,219	+8%	19,646	20,097	+2%
ILLINOIS	303	351	+16%	3,372	2,989	-11%
INDIANA	489	528	+8%	4,382	4,505	+3%
MICHIGAN	526	673	+28%	4,340	5,542	+28%
OHIO	507	499	-2%	4,776	4,832	+1%
WISCONSIN	239	168	-30%	2,776	2,229	-20%
WEST NORTH CENTRAL	1,212	1,326	+9%	11,915	11,585	-3%
IOWA	98	84	-14%	1,016	849	-16%
KANSAS	201	201	+0%	2,600	2,048	-21%
MINNESOTA	193	173	-10%	1,762	1,775	+1%
MISSOURI	479	641	+34%	4,270	4,945	+16%
NEBRASKA	90	76	-16%	835	650	-22%
NORTH DAKOTA	83	65	-22%	714	568	-20%
SOUTH DAKOTA	68	86	+26%	718	750	+4%
SOUTH ATLANTIC	8,862	9,780	+10%	78,957	87,334	+11%
DELAWARE	161	192	+19%	1,896	2,029	+7%
FLORIDA	2,834	3,031	+7%	25,568	26,003	+2%
GEORGIA	1,413	1,640	+16%	13,337	15,119	+13%
MARYLAND	150	125	-17%	1,111	1,159	+4%
NORTH CAROLINA	2,202	2,484	+13%	18,328	21,419	+17%
SOUTH CAROLINA	1,133	1,480	+31%	10,290	12,937	+26%
VIRGINIA	635	566	-11%	5,439	5,800	+7%
WEST VIRGINIA	334	262	-22%	2,988	2,868	-4%
SOUTH CENTRAL	8,399	8,301	-1%	85,002	80,195	-6%
ALABAMA	951	1,178	+24%	8,381	9,584	+14%
ARKANSAS	487	548	+13%	4,779	5,552	+16%
KENTUCKY	513	550	+7%	4,524	5,061	+12%
LOUISIANA	1,141	816	-28%	12,019	10,242	-15%
MISSISSIPPI	618	611	-1%	5,528	5,703	+3%
OKLAHOMA	659	599	-9%	8,056	5,606	-30%
TENNESSEE	622	657	+6%	5,211	5,909	+13%
TEXAS	3,408	3,342	-2%	36,504	32,538	-11%
MOUNTAIN	1,849	1,672	-10%	17,895	16,807	-6%
ARIZONA	647	588	-9%	5,913	5,778	-2%
COLORADO	179	167	-7%	1,874	1,436	-23%
IDAHO	161	128	-20%	1,541	1,588	+3%
MONTANA	122	102	-16%	1,282	1,126	-12%
NEVADA	205	128	-38%	1,612	1,382	-14%
NEW MEXICO	388	437	+13%	3,950	4,105	+4%
UTAH	105	77	-27%	1,146	905	-21%
WYOMING	42	45	+7%	577	487	-16%
PACIFIC	1,859	1,671	-10%	16,853	16,853	+0%
CALIFORNIA	979	876	-11%	9,337	9,028	-3%
OREGON	269	213	-21%	2,267	2,548	+12%
WASHINGTON	611	582	-5%	5,249	5,277	+1%

MOBILE/MANUFACTURED HOME SHIPMENTS

	OCTOBER 1983	OCTOBER 1984	% CHANGE	YEAR-TO-DATE 1983	YEAR-TO-DATE 1984	% CHANGE
ALASKA	53	37	-30%	402	266	-34%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	0	0%
CUMULATIVE BEGINNING INVENTORY	697	618		6,759	6,897	
GOVT. EXPORT	0	0		534	0	
TOTAL SHIPMENTS	26,712	27,447	+3%	252,775	256,517	+1%

NOTE: ON A MONTHLY BASIS, STATES WITH LOW LEVELS OF PRODUCTION AND SHIPMENT ACTIVITY ARE NOT NECESSARILY COMPARABLE AND OFTEN RESULT IN VARIANCES OF GREATER THAN 100%. PERCENTAGE VARIANCES HAVE BEEN MARKED NM, NOT MEANINGFUL, IN THESE CASES.

CUMULATIVE BEGINNING INVENTORY--BEGINNING INVENTORY ACCUMULATES AND MUST BE ADDED TO TOTAL SHIPMENTS ON A MONTHLY AND YEAR-TO-DATE BASIS. THE DATA SOURCE, NCSBCS, DOES NOT ACCOUNT FOR THE ULTIMATE DESTINATION OF INVENTORY (DESTINATION PENDING) ITEMS ON A MONTHLY BASIS. ON A PERIODIC BASIS, OTHER THAN MONTHLY, NCSBCS WILL DETERMINE THE DESTINATION OF INVENTORY.

YEAR-TO-DATE 1984 PRODUCT MIX

	JAN-OCT SHIPMENTS SINGLE-SECTION	JAN-OCT SHIPMENTS MULTI-SECTION	JAN-OCT SHIPMENTS TOTAL SHIPMENTS	JAN-OCT PRODUCTION SINGLE-SECTION	JAN-OCT PRODUCTION MULTI-SECTION	JAN-OCT PRODUCTION TOTAL PRODUCTION
NORTHEAST	13,563	2,920	16,483	10,451	2,404	12,855
	82%	18%	100%	81%	19%	100%
CONNECTICUT	235	86	321	0	0	0
MAINE *	1,251	50	1,301	*	*	*
MASSACHUSETTS	426	245	671	0	0	0
NEW HAMPSHIRE *	925	162	1,087	*	*	*
NEW JERSEY	324	240	564	0	0	0
NEW YORK *	4,866	1,127	5,993	*	*	*
PENNSYLVANIA	4,899	958	5,857	10,451	2,404	12,855
RHODE ISLAND	109	18	127	0	0	0
VERMONT *	528	34	562	*	*	*
EAST NORTH CENTRAL	15,741	4,356	20,097	22,011	5,714	27,725
	78%	22%	100%	79%	21%	100%
ILLINOIS *	2,296	693	2,989	*	*	*
INDIANA	3,517	988	4,505	16,568	5,030	21,598
MICHIGAN *	4,099	1,443	5,542	*	*	*
OHIO	3,798	1,034	4,832	2,763	430	3,193
WISCONSIN	2,031	198	2,229	2,680	254	2,934

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	9,470	2,115	11,585	9,139	2,425	11,564
	82%	18%	100%	79%	21%	100%
IOWA *	722	127	849	*	*	*
KANSAS	1,533	515	2,048	3,979	756	4,735
MINNESOTA	1,518	257	1,775	2,086	443	2,529
MISSOURI	4,184	761	4,945	849	444	1,293
NEBRASKA	486	164	650	2,225	782	3,007
NORTH DAKOTA	431	137	568	0	0	0
SOUTH DAKOTA *	596	154	750	*	*	*
SOUTH ATLANTIC	56,231	31,103	87,334	57,090	32,800	89,890
	64%	36%	100%	64%	36%	100%
DELAWARE	1,654	375	2,029	0	0	0
FLORIDA	11,792	14,211	26,003	8,043	11,592	19,635
GEORGIA	9,090	6,029	15,119	25,681	15,914	41,595
MARYLAND *	947	212	1,159	*	*	*
NORTH CAROLINA	16,492	4,927	21,419	19,007	5,104	24,111
SOUTH CAROLINA *	9,222	3,715	12,937	*	*	*
VIRGINIA	4,769	1,031	5,800	4,359	190	4,549
WEST VIRGINIA	2,265	603	2,868	0	0	0
SOUTH CENTRAL	67,431	12,764	80,195	68,977	11,605	80,582
	84%	16%	100%	86%	14%	100%
ALABAMA	7,762	1,822	9,584	18,354	2,060	20,414
ARKANSAS	4,703	849	5,552	2,136	370	2,506
KENTUCKY *	4,145	916	5,061	*	*	*
LOUISIANA	9,554	688	10,242	2,529	209	2,738
MISSISSIPPI	5,067	636	5,703	7,672	94	7,766
OKLAHOMA	4,666	940	5,606	610	177	787
TENNESSEE	4,670	1,239	5,909	8,224	2,129	10,353
TEXAS	26,864	5,674	32,538	29,452	6,566	36,018
MOUNTAIN	9,643	7,164	16,807	5,479	5,087	10,566
	57%	43%	100%	52%	48%	100%
ARIZONA	2,993	2,785	5,778	2,840	2,305	5,145
COLORADO	833	603	1,436	448	510	958
IDAHO	728	860	1,588	2,191	2,272	4,463
MONTANA *	694	432	1,126	*	*	*
NEVADA	473	909	1,382	0	0	0
NEW MEXICO	3,154	951	4,105	0	0	0
UTAH *	501	404	905	*	*	*
WYOMING *	267	220	487	*	*	*
PACIFIC	4,685	12,168	16,853	5,024	13,191	18,215
	28%	72%	100%	28%	72%	100%
CALIFORNIA	2,079	6,949	9,028	2,720	8,305	11,025
OREGON	764	1,784	2,548	1,952	4,065	6,017
WASHINGTON	1,842	3,435	5,277	352	821	1,173

YEAR-TO-DATE
1984 PRODUCT MIX

	JAN-OCT SHIPMENTS			JAN-OCT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA *	118	148	266	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	0	0	0	0	0	0
SUB TOTAL U.S.	176,882 71%	72,738 29%	249,620 100%	178,171 71%	73,226 29%	251,397 100%
GOVT. & EXPORT	0	0	0			
CUMULATIVE BEGINNING INVENTORY	5,099	1,798	6,897			
OTHER (CANADA)				0	0	0
STATES WITH*				3,843	1,365	5,208
TOTAL	181,981 71%	74,536 29%	256,517 100%	182,014 71%	74,591 29%	256,605 100%

NOTE: FINAL 1983 PRODUCT MIX FOR TOTAL U.S. WAS 27% AND 73% FOR MULTI SECTION AND SINGLE-SECTION HOMES RESPECTIVELY

SHIPMENTS OF MOBILE/MANUFACTURED HOMES BY STATE
RANKED FROM HIGHEST TO LOWEST
OCTOBER 1984

STATE	TOTAL SHIP-MENTS	% OF TOTAL	RANK	SINGLE SECTN SHPMNTS	% OF TOTAL	RANK	MULTI SECTN SHPMNTS	% OF TOTAL	RANK
TEXAS	3,342	12.5%	1	2,753	14.7%	1	589	7.2%	4
FLORIDA	3,031	11.3%	2	1,293	6.9%	3	1,738	21.4%	1
NORTH CAROLINA	2,484	9.3%	3	1,903	10.2%	2	581	7.1%	5
GEORGIA	1,640	6.1%	4	937	5.0%	6	703	8.6%	2
SOUTH CAROLINA	1,480	5.5%	5	1,045	5.6%	4	435	5.4%	6
ALABAMA	1,178	4.4%	6	984	5.3%	5	194	2.4%	9
CALIFORNIA	876	3.3%	7	201	1.1%	23	675	8.3%	3
LOUISIANA	816	3.0%	8	769	4.1%	7	47	0.6%	30
NEW YORK	678	2.5%	9	507	2.7%	12	171	2.1%	11
MICHIGAN	673	2.5%	10	489	2.6%	13	184	2.3%	10
TENNESSEE	657	2.4%	11	511	2.7%	11	146	1.8%	12
MISSOURI	641	2.4%	12	553	3.0%	8	88	1.1%	21
MISSISSIPPI	611	2.3%	13	550	2.9%	9	61	0.8%	28
OKLAHOMMA	599	2.2%	14	518	2.8%	10	81	1.0%	23
PENNSYLVANIA	597	2.2%	15	479	2.6%	14	118	1.5%	15
ARIZONA	588	2.2%	16	279	1.5%	21	309	3.8%	8
WASHINGTON	582	2.2%	17	189	1.0%	25	393	4.8%	7
VIRGINIA	566	2.1%	18	463	2.5%	16	103	1.3%	16
KENTUCKY	550	2.1%	19	472	2.5%	15	78	1.0%	24
ARKANSAS	548	2.0%	20	453	2.4%	17	95	1.2%	19
INDIANA	528	2.0%	21	404	2.2%	18	124	1.5%	14
OHIO	499	1.9%	22	398	2.1%	19	101	1.2%	17
NEW MEXICO	437	1.6%	23	337	1.8%	20	100	1.2%	18
ILLINOIS	351	1.3%	24	261	1.4%	22	90	1.1%	20
WEST VIRGINIA	262	1.0%	25	195	1.0%	24	67	0.8%	27
OREGON	213	0.8%	26	72	0.4%	35	141	1.7%	13
KANSAS	201	0.7%	27	158	0.8%	26	43	0.5%	32
DELAWARE	192	0.7%	28	144	0.8%	28	48	0.6%	29
MINNESOTA	173	0.6%	29	138	0.7%	29	35	0.4%	34
WISCONSIN	168	0.6%	30	149	0.8%	27	19	0.2%	42
COLORADO	167	0.6%	31	91	0.5%	33	76	0.9%	25
NEW HAMPSHIRE	140	0.5%	32	107	0.6%	31	33	0.4%	36
IDAHO	128	0.5%	33	61	0.3%	38	67	0.8%	26
NEVADA	128	0.5%	34	44	0.2%	43	84	1.0%	22
MAINE	125	0.5%	35	122	0.7%	30	3	0.0%	49
MARYLAND	125	0.5%	36	101	0.5%	32	24	0.3%	40
MONTANA	102	0.4%	37	67	0.4%	37	35	0.4%	35
MASSACHUSETTS	86	0.3%	38	59	0.3%	39	27	0.3%	38
SOUTH DAKOTA	86	0.3%	39	70	0.4%	36	16	0.2%	44
IOWA	84	0.3%	40	73	0.4%	34	11	0.1%	46
NEW JERSEY	79	0.3%	41	43	0.2%	44	36	0.4%	33
UTAH	77	0.3%	42	31	0.2%	45	46	0.6%	31
NEBRASKA	76	0.3%	43	51	0.3%	41	25	0.3%	39
NORTH DAKOTA	65	0.2%	44	49	0.3%	42	16	0.2%	43
VERMONT	63	0.2%	45	59	0.3%	40	4	0.0%	48
WYOMING	45	0.2%	46	23	0.1%	47	22	0.3%	41
CONNECTICUT	41	0.2%	47	29	0.2%	46	12	0.1%	45
ALASKA	37	0.1%	48	6	0.0%	49	31	0.4%	37
RHODE ISLAND	14	0.1%	49	9	0.0%	48	5	0.1%	47
	26,829	100.0%		18,699	100.0%		8,130	100.0%	

DOES NOT INCLUDE DESTINATION PENDING (BEGINNING INVENTORY)
PERCENTAGES MAY NOT ADD TO 100% BECAUSE OF ROUNDING